

RONNDE RACKING DISTRIBUTOR POLICY

Authorized Partnership. Professional Support. Long-Term Growth.

1. Partnership Overview

RONNDE welcomes qualified distributors and partners worldwide to develop industrial storage solutions together. We aim to build stable partnerships based on product quality, technical capability and professional market support.

2. Distributor Qualification

Distributors should have experience in industrial equipment, warehouse solutions, logistics systems or related fields. Partners are expected to understand local market requirements and provide professional customer service.

3. Product & Market Support

RONNDE provides product catalogs, technical documents, quotation support, engineering assistance and project consultation to help distributors develop customer projects.

4. Technical Support

Our engineering team supports project evaluation, warehouse layout analysis, racking configuration and technical drawing review to ensure suitable storage solutions.

5. Sales Area & Customer Protection

RONNDE respects distributor-developed markets and supports fair cooperation. Customer information and project opportunities should be managed professionally to maintain long-term cooperation.

6. Order Process

Distributors should provide project requirements including warehouse information, product specifications, quantities and delivery requirements. Orders will be reviewed before production confirmation.

7. Quality Commitment

RONNDE maintains strict quality control throughout manufacturing, inspection and shipment processes to ensure reliable products for global customers.

8. Long-Term Partnership

We believe successful cooperation is built through trust, communication and continuous improvement. RONNDE looks forward to working with global partners to deliver efficient storage solutions.